

DONE DEALS

Katz shows tough love

Sometimes, okay, a lot of times, it's tough being a broker. **Evelyn Katz** (pictured) from Fox Residential Group, had a buyer who fell in love with a three bedroom duplex in a pre-war townhouse at 327 East 82nd Street.

"The apartment had everything a family could ask for. From the three spacious bedrooms to the beautiful garden and the privacy of a quiet block, it was the perfect set up for them," Katz said. "There's actually even more space in the below-grade level that can be used for a small home office."



Problem was, the day of the showing brought a dozen offers for the home, which was listed at \$1.6 million by **Susan Kane** at Sloan Square Realty.

But Katz prevailed and won her buyers the prize with a \$1.9 million offer, closing the deal within three weeks of the listing first making its appearance.

"The negotiations were tough," admitted Katz. "I am just glad that my buyers got their new home."

